



KAIVA ENDEAVOR JV

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INITIAL OUTFITTING & TRANSITIONING

# Joint Capabilities

Kaiva Services and Endeavor IO partner as a multi-service provider, delivering Furniture, Fixtures and Equipment (FF&E), interior outfitting, and transition/relocation services to federal government facilities around the world.

## OUR CREDENTIALS



U.S. Small Business Administration  
8(a) Certified



## Our Services



### Comprehensive Project Management

Our project managers oversee the project as a whole, from beginning to end. This includes controlling time, cost, quality, scope & risk.



### Medical & Other Equipment Planning

Our project managers oversee the project as a whole, from beginning to end. This includes controlling time, cost, quality, scope & risk.



### Interior Design & BIM Modeling

NCIDQ-certified designers advise the client on interior design factors, such as space planning, layout & utilization of furnishings & equipment, artwork consultation, color schemes & coordination.



### Transition & Relocation Planning

The transition team provides strategic & tactical transition plans & detailed management oversight of inventory, project schedules & installation.



### Low Voltage & Communications

We provide technical guidance & design recommendations on all items related to physical security, force protection, access control, intrusion detection, & other communication & IT systems.



### FF&E Commodity Procurement

Working with design team & equipment planners, our procurement group coordinates & delivers comprehensive acquisition services in compliance with government regulation.



### Signage & Wayfinding Design

The signage team evaluates circulation flow patterns to establish common paths of travel to determine key signage placement, while ensuring the desired design aesthetic is achieved.



### Public Relations & Media Support

Responsible for all marketing materials & communications, the PR representatives coordinate ceremonial events & develop press releases, flyers, newsletters, posters & other public notification materials.

## AWARD PROCESS

Qualified Native American Tribal 8(a) businesses can be awarded sole-source contracts up to \$100M for DoD & up to \$25M for federal & civilian agencies, without J&A, per the revision of Section 811 of the NDAA.

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**AGENCY PROGRAM MANAGER**
  - Establishes Requirement
  - Prepares SOW & Procurement Request
  - Identifies 8(a) Firm - Market Research
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**BUDGET OFFICER**
  - Authorizes Funding
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**CONTRACTING OFFICER**
  - Identifies 8(a) Firm as the most capable
  - Offers the requirement to the SBA for the 8(a) Firm
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**SBA**
  - Accepts requirements on behalf of the 8(a) Firm
  - Authorizes agency to conduct negotiations with 8(a) Firm
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**CONTRACTING OFFICER**
  - Issues RFP to the 8(a) Firm
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**8(a) FIRM**
  - Submits technical and cost proposal to the Contracting Officer in response to the RFP
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**CONTRACTING OFFICER**
  - Performs technical and price analysis
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**8(a) FIRM**
  - Negotiates final price and deliverables with the Contracting Officer
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**CONTRACTING AWARD**
  - Contracting Officer assembles contract and forwards to SBA
  - Government Agency, SBA and 8(a) Firm executes contract

## Sole Source Set-Aside Contract Value Authority

### FAR 19.805 Competitive 8(a); 19.805-1 General

Where an acquisition exceeds the competitive threshold (\$4M), the SBA may accept the requirement for a sole source 8(a) award if the SBA accepts the requirement on behalf of a concern owned by an Indian tribe or Alaska Native Corporation.

## Past Performance FAR

### FAR 15.305(2)(iii)

Past Performance information is one indicator of an offerer's ability to perform the contract successfully. The solicitation provides offerors an opportunity to identify past or current contracts relevant to the requirement and evaluate problems encountered on the identified contracts and the offeror's corrective actions.

## Our Clients



& many more

## SBA Business Opportunity Specialist

**SCOTT CARLSON**  
 U.S. Small Business Administration  
 Utah District Office

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 C: 801-657-1371



## Past Performances

### **NOAA PACIFIC REGIONAL CENTER - Oahu, HI**

**Contract Value: \$9.8M**

#### PROJECT DESCRIPTION

Research facility includes offices for National Weather Service; Pacific Tsunami Warning Center; National Ocean Services; National Marine Fisheries Service; Office of Ocean and Atmospheric Research; National Environmental Satellite, Data, and Information Service; and other subordinate organizations

#### SERVICES PROVIDED

Comprehensive project management, interior design, space and equipment planning, procurement, delivery and installation of commodities, transition and relocation, certification and training of equipment, closeout and warranty

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### **NEW RIVER MEDICAL AND DENTAL CLINIC - Camp Lejeune, NC**

**Contract Value: \$5.9M**

#### PROJECT DESCRIPTION

Two-story medical and dental clinic includes dental, pharmacy, radiology, physical therapy, laboratory, audiology, optometry, behavioral health, and administration

#### SERVICES PROVIDED

Comprehensive project management, interior design, medical space and equipment planning, procurement, delivery and installation of commodities, transition and relocation, low voltage and resource protection, signage, artwork, certification and training of equipment, excessing, and closeout and warranty

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### **NAVY ENTOMOLOGY CENTER OF EXCELLENCE (NECE) - Jacksonville, FL**

**Contract Value: \$1M**

#### PROJECT DESCRIPTION

Research center includes clinical research laboratory, education and training, and administration

#### SERVICES PROVIDED

Comprehensive project management, interior design, space and equipment planning, procurement, delivery and installation of commodities, transition and relocation, certification and training of equipment, closeout and warranty, and public relations



## Past Performances

### Low-Voltage Systems Installation at Lackland AFB Ambulatory Care Center (San Antonio, TX)

**Contract Value: \$2.8M**

Kaiva Services successfully completed the construction of the new systems for over 200 CCTV Cameras, Access Control for 298 Doors and six banks of Elevators, IDS Asset Protection for Pharmacy and Narcotics Vaults, Duress Alarms for Pharmacy and Mental Health Units, Distributed CATV System across 28 Telecommunications Rooms, and Speech Privacy Sound Masking & Paging for multiple departments and zones across the three-story facility, encompassing 682,000 sqft in total. Due to the quality of work provided, Kaiva was then contracted to complete a multitude of other projects at the Lackland facility. Over the course of two years, we provided additional Access Control, CCTV systems, and new Sound Masking Systems. We provided the installation, termination, labeling and testing of an additional 95 CATV drops, 30 CAT6 drops, as well as the installation of duress systems.

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### Campus Wide Re-Key for VAMC Salt Lake City (Salt Lake City, UT)

**Contract Value: \$2.3M**

Kaiva Services was awarded a contract to provide all labor, materials, supervision, and transportation for removing existing 7-pin SFIC cores and installing new Medeco electronic key system cores in the Salt Lake City VA facility. To document this project, Kaiva is responsible for providing a facility "Door Key Survey," ensuring all locksets and doors throughout the facility are covered within the contract (estimated at 10,000 key cores) in addition to an "Employee Key Survey", defining all employee types and associated organizational hierarchy of the approximate 2,500 employees, and developing a key assignment/ownership database. Further, Kaiva is responsible for the programming of keys, installation of cores, setup of server, and training of key VA employees on the usage of the system.

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### Central Arkansas Health Care System – Securing IT Data Closets (Little Rock, AR)

**Contract Value: \$2.3M**

Kaiva Services was contracted for this design-build project to secure IT data closets by constructing walls, ceilings and doors, replacing and expanding the hospital's current access control system to include new doors, hardware, and magnetic locks, as well as furnishing/installing a new card access system, UPS systems, and network switches for 152 closets.